

301 Developing The Ideal Intake Process

One of coaching's hardest lessons is who you can coach and who you can't. Any experienced coach will tell you that it's often about saying no to the client who just isn't a fit. High impact coaches do a lot of the work to ensure their coaching is effective BEFORE the coaching relationship even begins. In this course, learn what it takes to give your client the best possible relationship for effectiveness and discuss what effective intake processes do. You'll learn how you can launch coaching relationships that work, every time out.

- This short course covers the following ICF Core Competencies: #2 Establishing the Coaching Agreement, #3 Establishing Trust & Intimacy with the Client, #4 Coaching Presence, #10 Planning & Goal Setting, and #11 Managing Progress & Accountability.
- Refer to CoachNet catalog for class availability at <https://www.coachnet.org/coursecatalog/>.
- 4 - 60 minute sessions.
- 4 coach-specific training hours.
- Prerequisites: Complete 25 hours of coach training and 25 hours of coaching experience.

Training Language: English

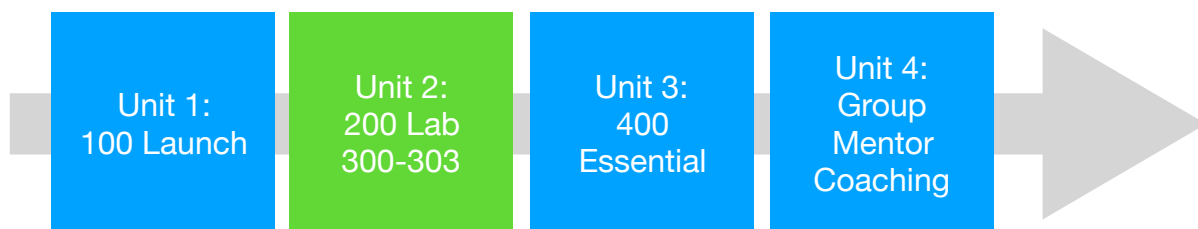
Instructor: Dave Brunelle, ACC

Contact Dave at dave@rockcle.org or 216.224.7625 for more information.

301 is delivered online through Zoom in an interactive classroom model.

Class Website: <https://www.coachnet.org/301details/>

Cost: \$300.00, if taken individually. Also included in the ACC Pathway.



301 Developing The Ideal Intake Process is a part of the **ACC Pathway, Unit 2**. Learn the Essential Skills for coaching and a repeatable road map for more effective conversations!