

303 Asking Powerful Questions

No matter the topic or the situation, the skill of asking the right question at the right time to the right person is what masterful coaches do best. There is nothing like hearing your client say "Now THAT is a good question." The good news is that asking powerful questions is a skill that can be learned. In class, you'll explore the structure of the most effective questions, learn to assess when to probe beneath the surface of a presenting symptom, develop strategies for trusting your intuition, and discover when to ask an unexpected question.

- This short course covers the following ICF Core Competencies: #2 Establishing the Coaching Agreement, #3 Establishing Trust & Intimacy with the Client, #5 Active Listening, #6 Powerful Questioning, and #8 Creating Awareness.
- Refer to CoachNet catalog for class availability at <https://www.coachnet.org/coursecatalog/>.
- 4 - 60 minute sessions.
- 4 coach-specific training hours.
- Prerequisites: Complete 25 hours of coach training and 25 hours of coaching experience. If enrolled in the Essential ACC Pathway, an Assessment short course must also be completed.

Training Language: English

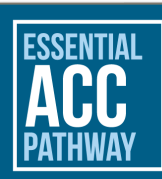
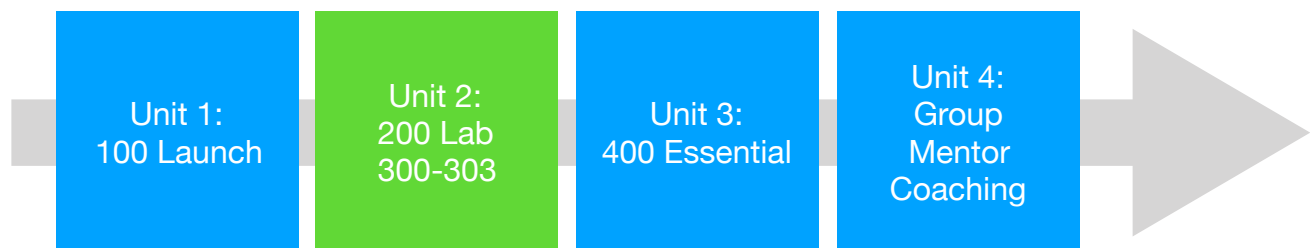
Instructor: Amy Glazer, ACC or Jonathan Reitz, MCC

Contact Amy at amy@coachnet.org or Jonathan at jonathan@coachnet.org for more information.

303 is delivered online through Zoom in an interactive classroom model.

Class Website: <https://www.coachnet.org/303details/>

Cost: \$300.00, if taken individually. Also included in the ACC Pathway.



303 Asking Powerful Questions is a part of the **ACC Pathway, Unit 2**. Learn the Essential Skills for coaching and a repeatable road map for more effective conversations! This short course is a step on the way to your Associate Certified Coach credential.